Funderbeam
Funderbeam combines the three stages of the investor journey – startup analytics, investing, and trading on the secondary market – into one. Powered by blockchain technology, the marketplace delivers capital to growth companies and on-demand liquidity to investors worldwide.

Kaidi Ruusalepp
Founder and CEO
Kaidi Ruusalepp is, among other positions, the former CEO of the Nasdaq Tallinn Stock Exchange and of the Estonian Central Securities Depository. A lawyer by training, she co-authored the Estonian Digital Signatures Act of 2000.

Toggl
The world’s leading time-tracking tool. All over the world, companies in IT, consultancy, advertising and the educational sector are using Toggl to bring transparency to how they spend time on projects.

Alari Aho
Founder
Alari Aho is an avid proponent of remote work, multicultural teams, and a results-oriented work environment.

Skype
Skype has enabled the world’s conversations for more than a decade. Part of the ever-evolving technology sector, Skype is used by more than 300 million people and businesses every month.

Andrus Järg
Managing Director
Andrus Järg has been with Skype in a variety of engineering area leadership roles since 2006. In August 2013 he became the managing director of the Skype Estonia Development Centre.

Teamweek
Teamweek is a profitable and bootstrapped SaaS startup from Tallinn. Teamweek’s main markets are in North America and Western Europe, and the startup is on the path to growing its revenue 90% this year compared to 2016.

Annika Helendi
CEO
Annika Helendi has a master’s degree in communication management from the University of Tartu and during her startup career she has mostly focused on organic growth through content marketing and SEO. She has been the CEO of Teamweek since January 2017, and represents the new generation of young female CEOs from Estonia.
BCS Koolitus AS
BCS Koolitus AS is the leader in providing professional ICT training in Estonia, and behind a number of large-scale ICT training projects, including the ‘Look AT World’ training event of 107 000 people, and the ‘Choose IT!’ retraining boot camp.

Ants Sild
CEO
Among other things, Ants Sild is a board member of the Estonian Association of Information Technology and Telecommunications.

E-Residency
Estonia is the first country in the world to create a borderless digital society for global citizens by offering e-Residency. Anyone can apply for the transnational, government-issued digital identity and benefit from a platform built on inclusion, legitimacy, and transparency.

Arnaud Castaignet
Head of Public Relations of the Estonia e-Residency Programme
Before May 2017, Arnaud was working for former French President François Hollande as a communications officer. Prior to his time working for the former French President, he worked as an international communications consultant in Paris, advising governments, politicians and corporations.

Telia Eesti
Telia Eesti is a market leader that has approximately 1 800 employees across Estonia. Telia Eesti’s strategic priorities have a direct positive impact on sustainable development goals, and Estonia’s societal challenges. Telia Eesti’s mission is to contribute to Estonian society – to make it a better place to live and work.

Dan Strömberg
CEO
Dan Strömberg has over 25 years of experience in the telecommunications industry. Among other positions, he was previously the CEO of Omnitel in Lithuania, and the Senior Vice President/CEO of Broadband Denmark.

GoSwift
GoSwift has been operating a virtual queuing and online booking system for borders, ports and tourist attractions since 2011. Operating in four countries, GoSwift solutions increase security and facilitate movement at transport bottlenecks, such as borders and ports.

Hannes Plinte
Founder and CEO
EstBan
The Estonian Business Angels Network. Ivo exited his company to Telia and has invested into many successful startups like Ridango, Nordic Automation Systems and Inzmo to name a few.

Ivo Remmelg
Founding and Executive Board Member of EstBan
Ivo Remmelg is a serial entrepreneur, business angel, advisor, and active member of the startup community.

Veriff
Veriff provides online identity verification solutions that are revolutionising the way we use everyday services by offering secure and innovative identity authentication. In cooperation with their government clients, they have invented a new way to verify a person’s identity online using a device’s camera and microphone.

Kaarel Kotkas
Founder and CEO

Cleanbeat
Cleanbeat empowers team leaders to become great leaders by building stronger relationships with their people. Cleanbeat provides a unique flow for successful one-on-ones and setting up actionable goals.

Kadri Tuisk
Co-founder and Head of Product

SK ID Solutions
SK ID Solutions (SK) specialises in international e-identity solutions. SK is the Estonian state’s partner in the issuing of certificates for national identity documents. SK services are actively used by 1 million end users.

Kalev Pihl
CEO
Kalev Pihl’s previous experience includes positions in the public sector, banking and ICT. He has taught mathematics and informatics in several universities as guest lecturer.

Guardtime
Guardtime is the world’s largest blockchain platform company by revenue, headcount and customer deployments. With a global team of over 150 cryptographers, security architects and developers, Guardtime applies its technology platform to solve previously unsolvable problems in cybersecurity, supply chain management and other domains.
**Martin Ruubel**  
President  
Martin Ruubel’s previous endeavours include technology based startups in telecom, law-enforcement and enterprise applications. Martin also serves as a vice-chair for the European Cybersecurity Organisation (ECSO).

**Karin Kivimäe**  
COO  
Part of Guardtime’s founding team; Karin is responsible for the everyday operations of the company. Karin has degrees in psychology from the University of Helsinki and the University of Tartu.

**Digital Sputnik Lighting**  
Digital Sputnik Lighting is devoted to manufacturing the best possible tools for creatives working on content creation. Digital Sputnik Lighting builds modular LED lighting systems that work as though they were LEGO bricks.

**Kaspar Kallas**  
Co-founder

**Lingvist**  
Lingvist is a language learning app that uses AI to accelerate and personalise language learning. The app has a million learners worldwide and the company has attracted international investment.

**Mait Müntel and Ott Jalakas**  
Co-founders  
Mait Müntel is a nuclear physicist and entrepreneur. In 2015 Mait was named among the top 100 most influential EdTech leaders in the world.

**Jaan Tallinn**  
Lingvist’s first angel investor and member of Lingvist’s board of directors.

**Startup Estonia**  
Startup Estonia is a governmental initiative aimed at supercharging the Estonian startup ecosystem. Startup Estonia has partnered with and united the best of startups, incubators, and accelerators, as well as private and public sector representatives.

**Mari Vavulski**  
Mari Vavulski has been involved with the developments of the program since 2012. She is also a member of the SmartCap management board, which is a government VC fund-of-fund.
Taxify
Taxify is a leading rideshare app that operates in 26 cities and 19 countries in Europe and Africa. Taxify has over 3 million clients and 100,000 drivers doing millions of monthly rides.

Martin Villig
Co-founder of Taxify
Martin Villig has over 20 years of entrepreneurial experience. He is an active startup community enthusiast and the co-founder of the Estonian Startup Leaders Club and the Garage48 Foundation.

Testlio
Since launching in 2012, Testlio has raised over $7.5 million from Silicon Valley investors Altos Ventures and Vertex Ventures. With over 65 employees, Testlio has offices in Tallinn, Tartu and San Francisco. Testlio helps businesses deliver amazing customer experiences by providing a community of highly vetted testers and an end-to-end QA management platform.

Meelis Lang
General Manager
Meelis Lang is responsible for leading and building a fast-growing company, and oversees strategic planning, design, and the development of new services and product platforms.

Josepha Miltony
Executive Administrative Manager
Josepha Miltony oversees the administrative functions of Testlio.

Tilde
Tilde is a leading European language technology company that develops AI-powered multilingual tools to help organisations cross language barriers and reach international markets.

Rihards Kalnins
Head of Machine Translation Solutions
A former Fulbright scholar with a degree in philosophy, Rihards Kalnins has written about language and multilingual policy for EurActiv.com and The Guardian. He frequently presents at language technology and localisation conferences in Europe and the USA.

TransferWise
TransferWise is a new kind of financial company for people and businesses that travel, live, and work internationally. TransferWise customers send £1 billion every month using the platform, and it has attracted $117 million from investors such as the world’s largest VC firm Andreessen Horowitz, and Sir Richard Branson.

Alvar Lumberg
Head of KYC development, infrastructure and IT teams
Alvar Lumberg actively participates in employer branding and recruitment efforts.
Eero Ringmäe
*Product lead*
Eero Ringmäe works with teams who make sure money moves fast to wherever TransferWise customers need it. Eero Ringmäe also manages risks related to currency rate fluctuations, allowing TransferWise to offer customers real mid-market rates.

Skeleton Technologies
Skeleton Technologies is the global leader in graphene-based ultracapacitors and energy-storage systems. Skeleton Technologies has achieved global breakthroughs in ultracapacitor performance through the use of patented nanoporous ‘curved graphene’. Skeleton Technologies ultracapacitors deliver twice the energy density and four times the power density offered by other manufacturers.

Taavi Madiberk
*Co-founder and CEO*
Taavi Madiberk brings knowledge from his prior experience in the IT, locomotive and NGO sectors. Among other positions, he served as the youngest-ever chair of the Estonian Railways Ltd Supervisory Board from 2012-2014.

Jobbatical
Founded in 2014, Jobbatical connects globally minded companies with a community of ready-to-relocate business, technology, and creative professionals. Jobbatical is an open platform for visitors and has a database of more than 100,000 professionals from over 150 countries.

Dea Martinjonis
*Content Growth Marketer*
Dea Martinjonis has been active in communication, PR, and journalism for years. She did her own “jobbatical” in Portugal, where she lived for more than eight years.

Monese
Monese was founded with the ambitious goal of building a purely mobile instant-open current account for the on-demand age. With Monese, customers from all over Europe can open UK or EU accounts instantly, without the credit checks or residency restrictions imposed by traditional banks.

Lauri Haav
*Head of Customer Loyalty*
Lauri Haav is no stranger to digital business and multinational teams. Having previously been an e-commerce entrepreneur himself, he now leads Monese’s customer loyalty division out of their Tallinn office.
Let’s Do It Foundation / World Cleanup Day 2018
Just two weeks ago the Let’s Do It! Foundation launched the first global waste database called the ‘World Waste Platform’ to tackle the difficult global trash problem and combine different data sources on the world’s waste. The biggest civic movement in the world – World Cleanup Day, 15 September 2018, aims to mobilise millions of people to clean up litter across the world during a single-day event.

Margus Simson
Head of Mapping & IT

Pipedrive
Founded in 2010, Pipedrive gives salespeople easy-to-use tools to organise their work and consistently sell better. With more than 50,000 customers globally and triple-digit yearly revenue growth, Pipedrive gives salespeople visibility and control over their sales pipeline, and helps them take the key actions that drive deals to close.

Tiit Paananen
Head of Quality Engineering
Trained in law, and possessing an eMBA from Aalto University, Tiit Paananen has been active in IT since 1995 and is currently building and strengthening Pipedrive’s test teams to operate in agile environments.

Cybernetica
Cybernetica is a R&D intensive ICT company that researches, develops and sells mission-critical software products and systems for governments and corporations in more than 35 countries. Cybernetica has developed pioneering maritime surveillance and radio communications technologies, and critical e-Government systems, such as the Estonian X-Road, i-Voting, e-Customs, and more.

Arne Ansper
Head of Development
Arne Ansper has been involved in all of the primary e-government projects developed by Cybernetica in Estonia – from the creation of X-road, to internet voting and the development of customs systems.

Move Guides
Move Guides builds software to move people to the best places to live and work. Move Guides lets you explore the best cities based on your personal preferences, and lends you a hand with preparing and executing your move.

Sten Tamkivi
VP of Product
Sten Tamkivi has been a tech entrepreneur since 1996. He recently founded Move Guides while in residence at Andreessen Horowitz. Sten Tamkivi values a tolerant, open and creative society, speaks up for entrepreneurship, supports the startup movement, invests occasionally and pushes for better tech education.